

Inside Sales Representative - Spares

Your Role

As an Inside Sales Representative, you start your day by reviewing incoming customer inquiries, quotation requests, and orders. You determine which tasks can be handled directly and which require coordination with colleagues. Together with the Account Representatives and the Sales Manager, you form a strong team focused on delivering excellent service and customer satisfaction.

Key Responsibilities

- Preparing quotations and processing orders in the ERP system
- Advising and supporting customers by email and phone
- Following up on orders, including delivery schedules and invoicing
- Collaborating with (technical) colleagues to provide quick and effective solutions to customers
- Coordinating with our international offices
- Providing backup support for Inside Sales colleagues in other departments

Your Profile

You are solution-oriented, proactive, and customer-focused. When a product is not immediately available, you quickly search for alternatives—whether through international offices, urgent local deliveries, or temporary replacements.

You bring:

- MBO (secondary vocational education) level of working and thinking, preferably in the maritime sector
- Affinity with technology (experience is an advantage)
- Experience with MS Office and ERP systems (knowledge of Navision is a plus)
- Excellent communication skills in Dutch and English
- A proactive, hands-on, and eager-to-learn attitude

What We Offer

- A competitive salary based on experience
- At least 25 vacation days
- A friendly and supportive team environment
- The possibility to work from home up to two days per week (based on a 40-hour workweek, after onboarding)
- Opportunities for personal and professional development within the organization
- A solid pension plan with a favorable net benefit
- Regular social and team events

About Alpatron Marine

Alpatron Marine is a leading company in the maritime industry, where innovation and technology go hand in hand. We develop solutions that contribute to safer and more efficient shipping worldwide.

Would you like to be part of the future of maritime technology?

Apply now by sending your CV and motivation via the application button.

For questions, please contact our HR department at **+31 (0)10 453 4000**.