

Inside Sales Representative

Are you up to the challenge of supporting our sales activities in a lively maritime environment, while also being in direct contact with our customers? Then get on board at Alpatron Marine!

For various departments within our Rotterdam office we are looking for enthusiastic:

Inside Sales Representative (fulltime)

What will you do?

As a customer-oriented Inside Sales Representative, you ensure that all quotation requests, requests for information material, etc. from our customers are followed up as carefully as possible and you are the link between the customer, the sales team, our purchasing department and your technical colleagues. You manage the system in which the sales process is kept, so that (among other things) it is clear when an order is delivered and when it can be invoiced.

Your main responsibilities include:

- following up customer requests (mostly via email, but sometimes by phone);
- preparing quotations and processing and monitoring orders in the ERP system;
- supporting colleagues in their work;
- supervising projects;

Who are you?

As an Inside Sales Representative, you are someone who knows how to get to work, is well organized and learns quickly. You like to think along with customers and contribute your ideas when needed. You are assertive, solution-oriented and keep your head cool in stressful moments. You then try to make the almost impossible possible and come up with a solution that makes the customer happy, but also does not forget the company's interests.

For this position we ask of you:

- an MBO working and thinking level, you are commercially minded;
- affinity with technology is necessary to do your job well;
- independence;
- Experience in working with MS Office and ERP systems, experience with Navision is a plus;
- An eager to learn and willingness to follow internal courses;
- excellent communication skills in both Dutch and English.

If you do not (yet) meet all the requirements but are willing to learn? Then we would also like to get in touch with you. Anything you do not yet know we can always teach you! You get the space to develop yourself further in the job and in the organization.

What will you get in return?

- A full-time job. A work week of at least 32 hours per week is negotiable.
- Working conditions that match your responsibilities;
- An organization with short lines where decisions can be made quickly;
- Access to online training in connection with your own development;
- At least 25 vacation days (for full-time employment);
- Extra leave days if you don't get sick;
- Possibility to purchase additional leave days;
- Possibility to work partially from home;
- Good pension plan for which you pay a low contribution as an employee;
- Travel allowance (our office is accessible by public transport, but there is also ample parking);
- Daily well catered lunch with salad bar;
- Regularly fun activities are organized.

Interested?

Then send us your CV and motivation! Do you have any questions first? Then you can always contact the Human Resources department via telephone number 010-4534000 or via the email address HR@alpatronmarine.com.

Introducing: we are Alpatron Marine

Alpatron Marine is a renowned supplier of integrated bridge solutions, representative of the leading brands in the industry and manufacturer of unique complementary products to the Japan Radio Company Ltd (JRC) portfolio. We are an importer, supplier, installer and service provider of marine navigation and communication equipment. With our headquarters in Rotterdam and several offices across Europe,

Job Title:
Inside Sales
Representative

Department:
HR

Division:
Marine

Work location:
Rotterdam

Education level:
MBO

North America, Curaçao, Korea and Singapore, we always try to be close to our customers. We are here to help companies with innovative solutions that better fit today's technology and capabilities. We create solutions that the market demands and ships need. We are Alpatron Marine. Alpatron Marine is an equal opportunity employer. We strongly believe that employing a diverse workforce is central to our success. We make hiring decisions based on your experience and skills.

We like to recruit ourselves and do not work with recruitment and selection agencies.