

# Inside Sales Representative - JRC Europe

## Rotterdam | 32 - 40 hours per week

Support our sales team in an international maritime environment. Are you organised, customer-focused and eager to work in a dynamic technical environment? Do you enjoy coordinating commercial activities, supporting sales colleagues and ensuring customers receive the best possible service?

At Alphatron Marine, we are looking for an enthusiastic **Inside Sales Representative** to support our commercial activities and help deliver an excellent customer experience. In this role you support our Area Sales Managers in their daily activities and contribute to the success of our commercial operations. You ensure quotations, orders and customer requests are handled efficiently. You will become part of a dedicated commercial team where collaboration, customer service and continuous improvement are key.

### What will you do?

As an Inside Sales Representative, you will support the sales process from inquiry to delivery. You will be responsible for ensuring that customer requests and orders are followed up efficiently and that all stakeholders remain informed throughout the process.

Your responsibilities include:

- Following up on customer inquiries via email and telephone.
- Preparing quotations and processing customer orders in our ERP system.
- Monitoring orders and ensuring accurate administration throughout the sales process.
- Coordinating communication between customers, sales colleagues, purchasing and technical departments.
- Supporting the sales team with daily commercial activities.
- Assisting with the coordination and follow-up of customer projects.
- Maintaining accurate records on deliveries, order status and invoicing.
- Contributing to a high level of customer satisfaction by providing timely and professional support.

### Who are you?

You are proactive, organised and solution-oriented. You enjoy helping customers, working closely with colleagues and finding practical solutions to challenges. You can manage multiple priorities while maintaining a high level of accuracy and service.

In addition, you have:

- MBO working and thinking level or equivalent.
- A commercial mindset and strong organisational skills.
- Affinity with technology and technical products.
- Experience with Microsoft Office and ERP systems; experience with Navision is an advantage.
- The ability to work independently and take ownership of your responsibilities.
- A willingness to learn and develop through internal training opportunities.
- Excellent communication skills in both Dutch and English, spoken and written.

Don't meet every requirement yet? We still encourage you to apply. We value motivation, curiosity and the willingness to learn. We will provide the support and training needed to help you grow within the role.

### What do we offer?

- A salary between **€3.000,- and €3800,-**, depending on your knowledge and experience.
- A position for 32 to 40 hours per week.
- Excellent opportunities for personal and professional development.
- Access to online training and learning programmes.
- Minimum of 32 vacation days based on full-time employment.
- The option to purchase extra vacation days.
- An attractive pension scheme with a low employee contribution.
- Travel expense reimbursement.
- Daily fresh lunch at our Rotterdam headquarters.

- An informal organisation with short communication lines and engaged colleagues.
- Regular team events and social activities.

**About Alpatron Marine**

Alpatron Marine is a leading supplier of navigation, communication and integrated bridge solutions for the international maritime industry. From our headquarters in Rotterdam, we support customers and distributors worldwide with innovative technology and high-quality service. Within the JRC Europe Division, you'll work with an international network of distributors and contribute directly to the continued growth of one of the leading names in the maritime industry.

**PLEASE NOTE**

For this position, you must have the legal right to work in the European Union and be based in (or close to) the Rotterdam area. This is not a fully remote position, and we are unable to sponsor work permits or visa applications for this role.

**Interested?**

We would love to get to know you. Apply directly or contact our Human Resources department via **+31 (0)10 453 4000** or **recruitment@alpatronmarine.com**.